

## Labour Discount Scheme

If you subscribe to one of our **Bronze Support**, **Silver Support** or **Gold Support** packages then you can benefit from our Labour Discount Scheme. The scheme allows you to 'bulk buy' labour in advance and is ideal for cutting costs on major hardware and software installations.

Simply **pick how many minutes you want to buy** in advance from the left hand column and **pay us the amount in the right hand column** (prices are exclusive of VAT).

Minutes Purchased	Normal Cost	You Pay	Saving
<b>240</b> (4 Hours - Part# LDS240)	<b>£180</b> (4 X £45/hr)	<b>£170.00</b> (£42.50 / hour)	<b>£10.00</b>
<b>480</b> (8 Hours - Part# LDS480)	<b>£360</b> (8 X £45/hr)	<b>£320.00</b> (£40.00 / hour)	<b>£40.00</b>
<b>720</b> (12 Hours - Part# LDS720)	<b>£540</b> (12 X £45/hr)	<b>£450.00</b> (£37.50 / hour)	<b>£90.00</b>
<b>960</b> (16 Hours - Part# LDS960)	<b>£720</b> (16 X £45/hr)	<b>£560.00</b> (£35.00 / hour)	<b>£160.00</b>

*These prices reflect the discounts you receive when compared with the cost of labour when normally invoiced separately to your **Bronze Support**, **Silver Support** or **Gold Support** (i.e. when 'Included Labour' has been used up).*

The amount of minutes that you purchase will be credited to your **Bronze Support**, **Silver Support** or **Gold Support** account on the date that we receive payment.

If you have a **Bronze Support** account, please remember that you may not accrue more than 300 minutes at any time and you should only purchase the 240-minute package when your account balance falls below 60 minutes.

If you have a **Silver Support** account, please remember that you may not accrue more than 1,000 minutes at any time and you should only purchase the 960-minute package when your account balance falls below 40 minutes.

If you have a **Gold Support** account, please remember that you may not accrue more than 2,000 minutes at any time and you should only purchase the 960-minute package when your account balance falls below 1,040 minutes.

### HOW TO BUY:

Please call us on 08712 880 850 (or email [stuart@aitm.co.uk](mailto:stuart@aitm.co.uk)) and specify how many minutes you wish to purchase. We'll send you an invoice and full payment instructions within 24 hours.



2 DRIVE COTTAGES - HOVETON - NORWICH - NR12 8JE TEL: 08712 880 850 WWW.AITM.CO.UK

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